

Furniture Sales and Design

Milwaukee, WI

Learn more at www.ofr-inc.com.

Email your resume to hr@ofr-inc.com.

Office Furniture Resources (OFR)— the Midwest's largest office furniture liquidator— is growing, and we're looking for a driven, relationship-focused sales professional to join our team.

This is not a cold-start role. You'll step into a book of business and earn a base salary plus commission while helping businesses create smart, sustainable office spaces.

If you love solving problems, connecting with people, and turning opportunities into wins, this role is for you.

Why OFR?

At OFR, we do things differently. We're leaders in the commercial furniture decommission and resale space, helping small and mid-sized businesses across every industry while keeping furniture out of landfills. You'll be part of a dynamic, collaborative team that values expertise, service, and sustainability.

We provide products and industry training, setting you up to grow into an integral part of a dynamic team. OFR is a certified Woman Owned Small Business.

What You'll Do:

- Be the single point of contact for your customers—own the relationship from start to finish
- Service existing and new accounts to grow repeat business
- Consult with clients to plan office spaces and recommend furniture solutions
- Specify products to solve customer problems and close the sale
- Deliver exceptional service via phone, in-person, and online
- Learn the inventory, office furniture terminology, and become a go-to expert

What we're looking for:

- Sales experience
- Strong communication and relationship-building skills
- Entrepreneur mindset
- A polished, professional presence
- Proven ability to upsell, close, and grow accounts
- Positive attitude and customer-first mindset in a fast-paced environment
- Interior design or related experience preferred
- Comfortable using MS Office, CRM systems, and basic computer skills

Benefits:

- Base salary plus commission
- Opportunity for growth

- Health, Dental, and Vision insurance
- 401(k)- with match!
- Opportunity for some remote work
- A supportive team and a mission you can feel good about

Ready to sell smarter, build lasting relationships, and be part of something sustainable? Submit your resume to hr@ofr-inc.com.

We'd love to meet you.