

# Furniture Sales and Design

Milwaukee, WI

Learn more at [www.ofr-inc.com](http://www.ofr-inc.com).

Email your resume to [hr@ofr-inc.com](mailto:hr@ofr-inc.com).

Office Furniture Resources (OFR)— the Midwest's largest office furniture liquidator— is growing, and we're looking for a driven, relationship-focused sales professional to join our team.

This is not a cold-start role. You'll step into a book of business and earn a base salary plus commission while helping businesses create smart, sustainable office spaces.

If you love solving problems, connecting with people, and turning opportunities into wins, this role is for you.

## Why OFR?

At OFR, we do things differently. We're leaders in the commercial furniture decommission and resale space, helping small and mid-sized businesses across every industry while keeping furniture out of landfills. You'll be part of a dynamic, collaborative team that values expertise, service, and sustainability.

We provide products and industry training, setting you up to grow into an integral part of a dynamic team. OFR is a certified Woman Owned Small Business.

## What You'll Do:

- Be the single point of contact for your customers—own the relationship from start to finish
- Service existing and new accounts to grow repeat business
- Consult with clients to plan office spaces and recommend furniture solutions
- Specify products to solve customer problems and close the sale
- Deliver exceptional service via phone, in-person, and online
- Learn the inventory, office furniture terminology, and become a go-to expert

## What we're looking for:

- Sales experience
- Strong communication and relationship-building skills
- Entrepreneur mindset
- A polished, professional presence
- Proven ability to upsell, close, and grow accounts
- Positive attitude and customer-first mindset in a fast-paced environment
- Interior design or related experience preferred
- Comfortable using MS Office, CRM systems, and basic computer skills

## Benefits:

- Base salary plus commission
- Opportunity for growth

- Health, Dental, and Vision insurance
- 401(k)- with match!
- Opportunity for some remote work
- A supportive team and a mission you can feel good about

Ready to sell smarter, build lasting relationships, and be part of something sustainable? Submit your resume to [hr@ofr-inc.com](mailto:hr@ofr-inc.com).

**We'd love to meet you.**